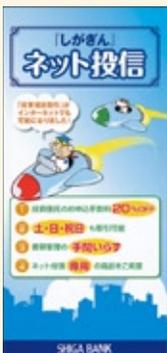


The Shiga Bank Topics

In fiscal 2011, the second year of the 4th Medium-Term Business Plan (three years), the Bank aimed to “create a financial service business that can deliver high added value” and based on the “three brand-building strategies” we developed and provided products and services that met the diverse needs of our customers, renovated branches, and supported our customers’ efforts to develop their businesses in Asia. The entire bank also engaged in multifaceted activities including CSR (corporate social responsibility) with the focus on the environment. In fiscal 2012, the final fiscal year of the plan, we will move forward with the aim of completing implementation of the plan.

Opening of the “Oyabu Personal Office”

In April 2012 we rebuilt the Oyabu Branch at a new location and established functions in the branch equivalent to those of the “Shigagin Plazas” which offer consulting services regarding mortgage loans and are open on weekends and holidays too, and the “personal offices” which offer comprehensive advice about asset management. This is our first trial combining Shigagin Plazas with “personal offices” as part of our efforts to achieve “being strong in Networks,” one of our “three brand-building strategies.” (Please see page 13 for further details)



Development and provision of diverse products and services

In October 2011, we began the Shigagin Net Investment Trust, a service that allows users to conduct investment trust transactions online. Furthermore, we established a fund for communicating Shiga’s appeal in May 2011 for investment in the tourism business only, the first fund of this type established by a financial institution. (Please see page 10 for further details)

Meanwhile, with a desire to increase convenience for our customers we endeavored to expand our services in the area of “being strong in Networks” by partnering with a series of ATM providers, including Lawson ATMs and ENET ATMs in March 2011 and on January 1, 2012, Shiga Bank and Aeon Bank decided to eliminate all charges for ATM use.

Support for environmental businesses

We began the Shigagin Eco Business Forum 2012 called “Saturday School for Entrepreneurship” in June. It explores the possibilities for new businesses based on diverse themes such as the environment, medical care and health, regional development, and nature technology. Believing that developing new businesses is the mission of a regional financial institution, the Bank has been hosting this forum every year since fiscal 2000. A total of 1,705 people have attended the forum up until fiscal 2011. (Please see page 9 for further details)

Meanwhile, we hold the “Shigagin Eco Business Matching Fair” every year, aimed at exchanges and business talks focusing on environmental businesses. It has been highly successful every time, showing the high level of interest in environmental businesses. (Please see page 9 for further details)



Opening of the Bangkok Representative Office

In February 2012 we opened a representative office in Bangkok, the capital of Thailand, which is located in the center of the Southeast Asian economy. This is our third overseas office after the Hong Kong Branch and the Shanghai Representative Office. As a part of “Being strong in Asia,” we rapidly and accurately support our customers’ efforts to develop their businesses in Asia by gathering the latest economic information about the rapidly-developing Southeast Asia area and forming close networks with the Asia Desk at the Head Office and the two offices in Hong Kong and Shanghai.



The first Japanese regional bank to offer Renminbi-denominated loans to mainland China

The Bank commenced the first Renminbi-denominated loans to mainland China by a Japanese regional bank in March 2012. Shiga Bank is the only regional bank in the Kinki region with an overseas branch — our Hong Kong Branch. We leveraged the advantage this gives us to provide loans to the Chinese subsidiaries of Japanese companies. It is thought that the funds procurement of the Chinese subsidiaries is becoming more and more diverse. Given this situation, going forward the Bank will continue to support our customers’ efforts to develop their businesses in Asia.

Winner of the grand prize in the “Contest for Corporate Activities on Biodiversity”

In October 2011 the Bank won the Minister of Agriculture, Forestry and Fisheries Prize (the grand prize in the general category) in the “2nd Contest for Corporate Activities on Biodiversity.” This contest gives awards to companies and business operators that take steps to preserve or restore biodiversity, and the Bank was commended for its environmental preservation activities as a bank that is “being highly CSR-conscious,” including the efforts by all of the executives and employees for “reed-cutting” and “fishing to eradicate exotic fish species” along the shores of Lake Biwa, and the “release program of Nigorobuna and Wataka fish.” (Please see page 10 for further details)

